



July 2016

## Upcoming Events

### July

- 7/4 **Capital City Riverfront Fourth**
- 7/11 **Golf Tournament,**  
Augusta Country Club  
10:00 a.m. Shotgun Start

### August

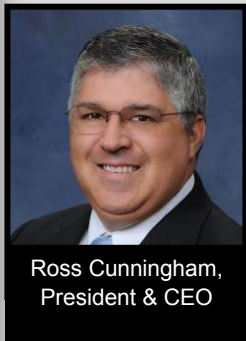
- 8/2 KVCC Board Meeting
- 8/17 **Business Insider Breakfast**  
7:30 - 9:00 a.m. @ The Senator
- 8/24 **Business After Hours**  
5:00 - 7:00 p.m. @ Viles Arboretum  
co-host **Skowhegan Savings Bank**

\*bolded items are open to the public

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### CEO Corner



Ross Cunningham,  
President & CEO

*We just wrapped up our Whatever Season – Thanks to the countless volunteers and sponsors who made it possible – Look for big changes next year!*

# Business Insider

Kennebec Valley Chamber of Commerce  
KennebecValleyChamber.com

## Who Are You Selling To?

By Ross Cunningham



Whether you are focused on business to business sales or business to consumer sales, we all want to sell to our perfect client; The customer who desires our product, who uses our product and who can afford our product.

If you are in sales, you likely spend time and money on seminars to help you make your connection with the person you are pitching to. Closing the deal is only ever truly possible if you can convince the client that they truly need your product. Do you ever feel like you are simply targeting the wrong group of people? We recently received coupons at our house for baby formula. Whoever bought our address for that mailing really missed the mark and wasted a bunch of money.

Could you imagine how nice it would be if you could identify who already wants your product and talk to them? Imagine a scenario where you started the conversation, knowing that the person had the disposable income and they have bought your type of service or product in the past. Man, wouldn't that be awesome?

Well, as always, your chamber is here for you! We have recently partnered with a database company called Acxiom. Acxiom is one of the leading data collection firms in the country and works with fortune 100 companies on a regular basis. This firm uses modern technology to compile data that can be categorized by hundreds of different metrics. Their partnership with Chambers of Commerce allows our members access to data, through a buying group format, that you could not normally get as a stand-alone firm. Additionally, Acxiom offers a customer identification tool that

allows us to look at your customer database and tell you who your "perfect customer" is!

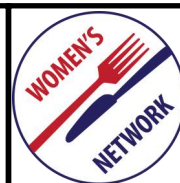
I know, it sounds too good to be true, but I have personally spoken with several other chamber executives around the country who are using this program and are seeing positive results for their members first hand. I have thoroughly explored the process and I am confident that we can help you identify and refine your target consumer and we can even provide you with a mailing list of the best potential customers in your desired search area.

The pricing is reasonable thanks to the non-profit rates we are getting and the process is simple. If you think this is even half as exciting as I do, please call me and let's talk about what we can do to get you connected to the perfect customer and reduce the amount of money you are wasting by reaching out to the wrong person. Don't waste money trying to sell me baby formula, spend it wisely!

*Business Insider will resume August 17*

**Moving Maine from Poverty to Prosperity**  
presented by  
**Gov. Paul LePage**

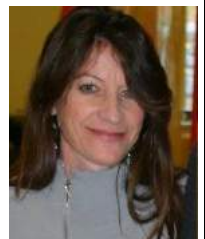
Business Insider sponsors:



*Women's Network will resume Sept. 14*

**Community Service**  
presented by  
**Sue Grenier**

Women's Network sponsors:



## WELCOME NEW MEMBERS!

*Please welcome & give your personal support to our newest members:*

**Austin Associates, P.A.**  
*Accountants*  
Erica Dostie, 783-9111  
[www.austinpa.com](http://www.austinpa.com)

**Wag Rags**  
*Retail*  
Chris Voynik, 313-0959  
[www.wag-rags.com](http://www.wag-rags.com)

**Penmor Lithographers**  
*Printer*  
Wayne Fillion, 784-1341  
[www.penmor.com](http://www.penmor.com)

**Maine UAV**  
*Photography*  
Thomas-john Veilleux, 242-4537  
[www.MaineUAV.com](http://www.MaineUAV.com)

**Oral History and Folklife Research**  
*Organization*  
Keith Ludden, 458-1377  
[www.oralhistoryandfolklife.org](http://www.oralhistoryandfolklife.org)

**Bouchard Cleaning & Restoration**  
*Cleaning Services*  
Sonia Bourgoin, 947-4454  
[www.bouchardcleaning.com](http://www.bouchardcleaning.com)

**Kennebec Valley Board of Realtors**  
*Association*  
Tammy Lapierre, 622-1234  
[www.kvbr.org](http://www.kvbr.org)

**SymQuest**  
*IT Services*  
Christal Fleishman, 802-658-9818  
[www.symquest.com](http://www.symquest.com)

**Homewood Suites by Hilton Augusta**  
*Lodging*  
Emily Soderman, 603-373-1122  
[www.homewoodsuites3.hilton.com](http://www.homewoodsuites3.hilton.com)

**Commercial Paving, Inc.**  
*Paving Services*  
Lushie Stanley, 624-2391  
[www.commercialpaving.biz](http://www.commercialpaving.biz)

## MEMBER ANNIVERSARIES

### 40+ YEARS

Day's Travel Bureau  
Pine Tree Veterinary Hospital

### 35+ YEARS

WMME/WEBB/KOOL AM

### 25+ YEARS

Augusta State Airport  
Maple Hill Farm Inn &  
Conference Center  
Northeast Bank, FSB

### 20+ YEARS

Charlie's Honda  
Homestead Realty  
Kennebec Valley Humane Society  
Uncle Henry's  
Walmart

### 15+ YEARS

Brady Palmer Real Estate  
FirstPark  
The Home Depot

### 10+ YEARS

Gibson LeClair, LLC  
Kitchen EnCounters, Inc.  
Nadeau Chiropractic  
Winthrop Commerce Center, LLC

### 5+ YEARS

Burgess Technology Services  
Family Violence Project  
Kaplan University  
Kennebec Valley Human Resource  
Association  
Roger Pomerleau Entrepreneur

### ALSO RENEWING

Augusta Downtown Alliance  
Camden National Bank  
Infinite Signs  
Kennebec Physical Therapy  
Natural Gas Conversion Company



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### Golf with us!

July 11, 2016 - Augusta Country Club  
10:00 a.m. Shotgun Start

**Many thanks to our sponsors!**

#### MAJOR SPONSOR



#### PLATINUM SPONSOR

**MaineGeneral**

#### GOLD SPONSORS

- Cape Air
- Central Maine Power
- Charlie's Motor Mall
- Commercial Paving
- G&E Roofing Co.
- Marketplace at Augusta
- O'Connor AutoPark
- PERFORMANCE Foodservice - NorthCenter
- Rocky's Stove Shoppe

#### HOLE SPONSORS

- A-COPI
- Augusta Civic Center
- Augusta Country Club
- Bangor Savings Bank
- GHM Insurance Agency
- Gibson LeClair, LLC
- Goggins IGA
- Gosline Insurance Group
- J.F. Scott Construction
- Macpage, LLC
- Maine Drilling and Blasting
- North Country Rivers
- Paul Blouin Performance
- Pepsi
- Premier Marketing Group
- Quality Inn & Suites Maine Evergreen Hotel
- Servpro of Augusta/Waterville



- Snowpond Center for the Arts
- Sprague & Curtis Real Estate
- Sugarloaf
- TD Bank

Townsquare Media

#### CART SPONSORS

- Camden National Bank
- Connected Credit Union
- D.R. Struck Landscape & Nursery
- DR Designs
- Dube Travel
- Gagnon Dental
- Gardiner Federal Credit Union
- Homestead Realty
- Kennebec Valley YMCA
- Rockingham Electrical Co
- Vickerson Appraisal

## Your smile is our priority



Capitol Dental Care welcomes new patients.  
Give us a call to schedule an appointment!

### 207-622-9215

Randall P. Cutri, DMD

At Capitol Dental Care, we understand that your smile is an integral part of who you are. Dr. Cutri and the team bring years of experience to the practice and are dedicated to meeting your preventative, restorative, and cosmetic dental needs. Your smile is our priority, and we want you to look and feel your best.

Capitol Dental Care values communicative and compassionate dentistry. From check-ups to advanced procedures, Capitol Dental Care will work with you to develop a treatment plan that fits your unique needs and goals. We see patients of all ages - **call today to schedule a visit!**

## Capitol Dental Care

278 State Street, Augusta, ME

#### OFFICE HOURS:

Monday - Thursday 8am - 5pm • Friday 8am - Noon



*Emergencies seen the same day • Most insurances welcome*

[www.capitoldentalme.com](http://www.capitoldentalme.com)



Special thanks to these sponsors and supporters of the 39<sup>th</sup> annual Whatever Family Festival. Their support assists the Chamber perform its many roles in support of a stronger economy, better business climate and higher quality of life in the Kennebec Valley.

**FAMILY FESTIVAL**



**Platinum Sponsors**

- City of Augusta - Cross Insurance
- OnTarget Utility Services
- Summit Natural Gas of Maine

**Gold Sponsors**

- Alternative Manufacturing, Inc.
- Augusta Crossing - Charlie's Motor Mall
- J.S. McCarthy Printers - O'Connor AutoPark
- Peachey Builders - Pine State Trading Co.

**Silver Sponsors**

- Augusta Civic Center - Delta Ambulance
- Gagne & Son - Hallowell Printing Co.
- Maine Drilling & Blasting

**Bronze Sponsors**

- Are You Ready To Party?? - Bar Harbor Bank & Trust
- Brookwood Realty - Cape Air - Coca-Cola
- Connected Credit Union - Dead River Company
- Fairfield Inn + Suites by Marriott - Gibson LeClair, LLC
- Hammond Lumber Co. - J & S Oil Co., Inc.
- Kennebec Technologies, Inc. - KeyBank
- Knowlton Hewins Roberts Funeral Homes
- Macomber, Farr & Whitten - Macpage LLC
- Markham Tent Rentals - Mix 107.9
- MK Orthodontics - Moody's Collision
- Plummer Funeral Home - Quality Inn & Suites Maine
- Evergreen Hotel - J.F. Scott Construction
- Servpro of Augusta/Waterville - Smart EyeCare
- Snow Pond Center for the Arts - TD Bank
- Uncle Henry's - 92Moose-B98.5-KOOL AM

**Supporters**

- Augusta Tool Rental - Business Communications of Maine
- Companion Animal Clinic - D.R. Struck Landscape & Nursery
- Downtown Diner - Gagnon Dental - Longfellow's Greenhouses
- Maple Hill Farm Inn & Conference Center - North Country Rivers
- Riverside Disposal - Sprague & Curtis Real Estate
- Tri-State Staffing

**NEWSLETTER INSERT POLICY CHANGE:**

The Chamber offers an insert in their newsletter for \$250. This cost covers inserting each 8.5 x 11 sheet of paper (provided by advertiser) into 1,450 newsletters. All insert placements are on a first-come first-served basis and are limited to a total of 5 each month. Inserts in excess of 5 are considered on an individual basis and will be subject to an additional \$100 surcharge. Inserts are due at the Chamber office before the 15<sup>th</sup> of the month prior (i.e. July inserts are due June 15<sup>th</sup>). You must confirm your spot in the newsletter before dropping any inserts off.

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# KV CHAMBER BUSINESS EXPO

Wednesday, October 12, 2016

4:00pm to 7:00pm

Augusta Civic Center

Standard Booth Price \$500

Member Rate \$345 • Premium Booth (members only) \$425

Sponsored By:



**New this year! Online registration available:  
[KennebecValleyChamber.com/business-expo](http://KennebecValleyChamber.com/business-expo)  
or send us the enclosed form!**

Visit [KennebecValleyChamber.com](http://KennebecValleyChamber.com) for the most up to date floor plan and booth assignments.

Booth #	Company	Booth #	Company	Booth #	Company
1	Johnson Hall Performing Arts	50	Capital Area Staffing Solutions	70	Delta Ambulance
14	Kaplan University	51	Evergreen Dental Associates	75	Modern Pest Services
17	Camden National Bank	52	The Foster Agency	82	Sugarloaf
21	Emery's Meat + Produce	55	Kennebec Behavioral Health	83	Capitol Computers
33	Cross Insurance	58	Boys & Girls Club of Greater Gardiner	85	Tri-State Staffing, Inc.
34	KV Federal Credit Union	59	Kennebec Savings Bank	94	Kents Hill School
43	Bangor Savings Bank	65	MaineGeneral Health	110	Maine Staffing Group
44	Premier Marketing Group	66	Workplace Health/MaineGeneral Medical Center	111	A Partner in Technology
45	Kennebec Valley YMCA	67	Macomber, Farr + Whitten	117	Burgess Technology Services
48	Children's Center	68 & 84	Maine State Credit Union	118	Augusta Civic Center
49	Combined Benefits United	69	United Way of Kennebec Valley	119	KV Chamber of Commerce





**Kid's Day in Capitol Park: June 25<sup>th</sup>**



**Blistered Fingers Bluegrass Festival: June 15<sup>th</sup>-18<sup>th</sup>**



**Greater Gardiner River Fest: June 18<sup>th</sup>**



**Meet the Board: Chris Pazyc**



Chris (42) is a Partner at CBRE/The Boulos Company, and has been there for 11 years. He specializes in commercial real estate leasing and sales brokerage with a concentration on business in Central Maine. Chris lives in Farmingdale with his wife Debbie and their two daughters Alexis (16) and Lily (13). Debbie (née Brackett) is from Hallowell and has owned the local Dairy Queens for the past 18 years. Prior to Boulos, Chris was in the Marine Corps Reserves, Town Manager in Fayette and Madison, and Economic Development Director in Gardiner. Chris is a huge movie buff, played rugby competitively for over 20 years, and enjoys boating on Cobbossee and skiing at Sugarloaf. He is also a huge fan of his daughters' sports and academic activities and travels with them. The person Chris would most like to meet is Jimmy Buffett. He is really hoping to meet him this summer when Buffett is in Bangor! Fun fact about Chris - he went to a British boarding school called Lindisfarne College overseas in Wales for 5 years where he graduated and started at UMO when he was 16! Chris is selling the Chamber's former building on University Drive.



**Snow Pond Center for the Arts** is hosting free weekend concerts by New England Music Camp participants throughout the summer. They also have several ticketed events, including The Ballroom Thieves with the Maine Youth Rock Orchestra Visit (July 12), the 37th Annual NEMC POPS (July 16) and Jazz Under the Stars featuring the Al Corey Band (July 30). Visit [SnowPond.org](http://SnowPond.org) for more information.

**Johnson Hall** continues their Free Waterfront Concert Series with Lexi James (July 1), Pete Kilpatrick Band (July 8), Jerks of Grass (July 15), Inanna (July 22), and the Ale House String Band (July 29). Visit [JohnsonHall.org](http://JohnsonHall.org) for more information.

**Rotary Club of Augusta** is celebrating 100 years of "Service Above Self" in the local community and beyond. The celebration was held July 1, 2016 at Cohen on the Meadows as the Club welcomed Past District Governors, Past Presidents, and guests from the community. Rotary Club of Augusta projects include awarding of scholarships to area high school seniors, the Feed the Kids program initiated at Lincoln Elementary School, an annual Christmas Party for children from area elementary schools, the adopting and renovation of a room at the Bread of Life Ministries Homeless Shelter and book donations to the children's' room at Lithgow Library and many more. The Rotary Club of Augusta is Maine's longest running Rotary Club in the district. The Club takes pride in the first 100 years of serving the community and looks forward to the next century of "Service Above Self."

**Maine State Credit Union** is pleased to announce that Paige Plummer was promoted to loan servicing clerk/member service representative of the Waterville branch. Erika Bryant has also been promoted to loan officer based at the Capitol Street location in Augusta. Congratulations!

**Oral History and Folklife Research Inc.** has launched their website along with a new project focusing on immigrants. What is it like to flee your home in the middle of the night, with artillery exploding in the sky, or survive as a child in a labor camp? Throughout Maine there are stories of harrowing escapes from war and refugee camps; stories of children separated from their parents; stories of coming to a new land with an intense desire to make a contribution, and stories, sometimes, of

surviving in communities that did not understand or did not want them. Oral History and Folklife Research, Inc., a non-profit organization dedicated to preserving the stories and voices of Maine, has launched Immigrant Voices, an oral history project, funded by the Gladys Kriebel Delmas Foundation. The interviews will allow immigrants to tell their own stories in podcasts that can be accessed on the OHFR website, [www.oralhistoryandfolklife.org](http://www.oralhistoryandfolklife.org) and on SoundCloud website at <https://soundcloud.com/oralhistory-and-folklife>.

**Camden National Bank**, through The Bank of Maine Charitable Foundation, is accepting nominations for the 2016 Leaders & Luminaries Award competition. Leaders & Luminaries recognizes board members who have effectively used inspiration, creativity and ingenuity in board governance and whose contributions have led to the

organization's growth, successful transition or financial stability. Each of the selected leaders will be presented with cash prizes totaling \$20,000. Deadline for entries is September 2, 2016. For complete details and entry information, visit the Camden National Bank website at [www.CamdenNational.com/leaders-and-luminaries-2016](http://www.CamdenNational.com/leaders-and-luminaries-2016).

**SPECTRUM GENERATIONS**, the Central Maine Area Agency on Aging, today announced the addition of two new hires to their leadership team. Stephanie Hanner has joined the organization as the Community Engagement Officer and Katie Carlson has been hired as the Aging and Disability Resource Manager. Congratulations!

*Come see what's new!*



Community Participation    Going Green(er)    New Products



**SMART**  
EyeCare Center  
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207-622-5800	207-582-5800	207-947-7554

## TWO KENNEBEC VALLEY COMPANIES JOIN FORCES



We've recently acquired the retail energy and service segments of J&S Oil! We couldn't

be happier to have joined forces with another local company that values quality customer service and workmanship as much as we do.

**VISIT OR CALL ONE OF OUR OFFICES**

<b>AUGUSTA</b> 4 NORTHERN AVE 623-3851	<b>MANCHESTER</b> 867 WESTERN AVE 626-2714	<b>WINSLOW</b> 446 AUGUSTA RD 872-2714
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[JSHOMEHEATING.COM](http://JSHOMEHEATING.COM)

## KVCC Board of Directors

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**Stacey Morrison, Chair-Elect\***  
Ganneston Construction Corp.  
**Steven H. Marson, Vice Chair\***  
Central Maine Pyrotechnics  
**Matthew R. Tardiff, Treasurer\***  
J.S. McCarthy Printers  
**Kim Vandermeulen, Past Chair\***  
Alternative Manufacturing, Inc.  
**Chuck W. Hays, Past Treasurer\***  
MaineGeneral Health  
**Craig H. Nelson, Esq., Special Counsel\***  
Doyle & Nelson  
**Ross H. Cunningham, President and CEO\*\***  
\* Executive Committee ^ Full-time Executive

**Karen Boston**  
Lipman & Katz, P.A.  
**James F. Conneely, Ph.D.**  
University of Maine at Augusta  
**Nathan R. Cotnoir**  
Camden National Bank  
**Cathy A. DeMerchant**  
Capital Area Staffing Solutions, Inc.  
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**Earl Kingsbury**  
Augusta Civic Center  
**Michal Kleinlerer, D.M.D., M.M.Sc**  
MK Orthodontics  
**Ian D. Kopp**  
Kenway Corporation  
**Jeffrey Nevins**  
FairPoint Communications  
**Richard Parkhurst**  
Stained Glass Express  
**Chris Paszyc**  
CBRE/The Boulos Company  
**Gregory R. Piper**  
PERFORMANCE Foodservice - NorthCenter  
**Lynn M. Quirion**  
Macomber, Farr & Whitten  
**Andrew E. Silsby**  
Kennebec Savings Bank  
**Eric N. Stinneford**  
Central Maine Power Company

**Business Insider**  
**Kennebec Valley Chamber of Commerce**  
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### **KVCC Staff**

**Ross H. Cunningham, President & CEO**  
**Patty M. Hewett, Vice President, Operations**  
**Katie L. Doherty, Program Director**  
**Cynthia M. Ross, Membership & Marketing Coordinator**  
**Deborah R. Camporale, Information Coordinator**

### **Our Mission:**

*The KV Chamber exists to enhance life quality by strengthening our regional economy.*



## No Business After Hours in July - See You In August!

In order to enjoy the short, beautiful Maine summer, most of our programs take a hiatus in July. The Business After Hours is no exception. So, if you find yourself with nothing to do on a Wednesday evening in July - call the Chamber! We will help you find a nice restaurant, a family adventure, or a night on the town. Have a great summer!



**Look forward to the next Business After Hours at Viles Arboretum, co-hosted by Skowhegan Savings Bank, on August 24, 2016.**

To RSVP call 623-4559 or email [info@kennebecvalleychamber.com](mailto:info@kennebecvalleychamber.com)

Business After Hours events are sponsored by **Capitol Dental Care**





Wednesday, October 12, 2016

4:00pm to 7:00pm

Augusta Civic Center

Standard Booth Price \$500

Member Rate \$345 • Premium Booth (members only) \$425

New this year! Online registration available:

[KennebecValleyChamber.com/business-expo](http://KennebecValleyChamber.com/business-expo)

Business/Organization Name

Booth Contact Name

Billing Contact Name

Booth Contact Email

Billing Address

**Program Information:**

City State Zip

Website

Billing Email

Location Address

Phone

\$

Booth Choice:

Raffle Prize Value

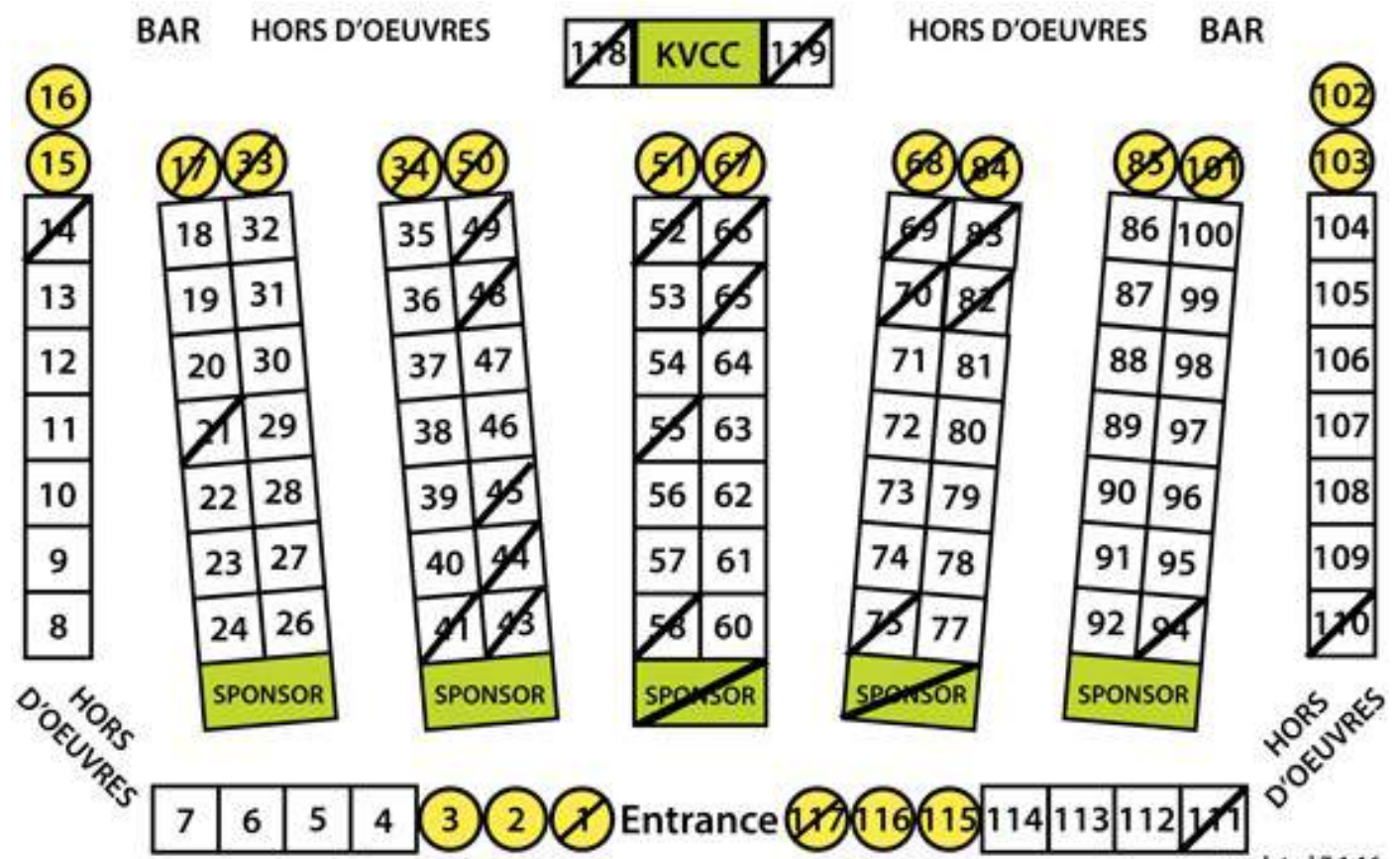
1st 2nd 3rd

Amount Enclosed:  
\$

**Business Description** (attach additional page if needed):

\*Yellow circles indicate premium booths.

For up-to-date booth availability, please check our website.



## Show Information

We are thrilled to return to the Main Auditorium of the Augusta Civic Center for the 2016 Business EXPO!

Here is some important information about the show to keep in mind:

- This year's theme is **Halloween** so be prepared to utilize the theme in your booth decorations. Costumes are encouraged!
- There will be prizes for the best use of theme and the best costume.
- There are over 100 amazing prizes up for grabs, including a \$1000 cash grand prize sponsored by Ganneston Construction Corp! Each exhibitor is automatically entered to win the grand prize.
- **NEW THIS YEAR! All booths must be set up by 3:00 p.m.** for an exhibitor preview. This is an opportunity for you to meet with your fellow exhibitors before we open to the public.
- Hors d'oeuvres and a Cash Bar will be available starting at 4:00 p.m.
- **The show will end promptly at 7:00 p.m. and early breakdown will not be permitted.**

## Exhibit Space Information

- Each booth is 10' x 8' and includes one (1) 8' skirted table. There will be hooks available to hang decorations and banners from the pipe and drape along the back of the booth.
- **ALL BOOTHS INCLUDE ELECTRICITY.** This will allow you to bring some multimedia displays and step up your Halloween décor!
- Booth spaces are first-come, first-served. Please call the chamber at 623-4559 or visit [KennebecValleyChamber.com](http://KennebecValleyChamber.com) for the most up to date booth availability.

## Raffle Information

- The KV Chamber will allow only (1) raffle item per exhibitor, with a minimum value of \$50. You will be responsible for drawing your own prize and following up with the winner. NOTE: Feel free to hold smaller raffles at your booth - logo mugs and service discounts are great ways to get new clients! These smaller items will not be "official" EXPO prizes and will therefore not be announced or promoted.
- A basket or bowl to collect business cards for raffle entries is suggested. Please be sure to collect their name and contact information in case they are no longer at the show during your raffle drawing.
- Raffles should close at 6:00pm so that they may be reported to the Chamber for inclusion on the television screens. *High end item announcements may be saved for the show closing at 6:45pm. This distinction is at the discretion of the Chamber and you will be notified if your prize is selected!*

Return Completed Registration Form to:

Kennebec Valley Chamber or Commerce  
269 Western Ave  
Augusta, ME 04330

Fax: 207-626-9342

Email: [info@KennebecValleyChamber.com](mailto:info@KennebecValleyChamber.com)

Or Register Online:



[KennebecValleyChamber.com/business-expo](http://KennebecValleyChamber.com/business-expo)

Thanks to our Major Sponsors!





# EMERY'S MEAT & PRODUCE



[www.EmerysMeat.com](http://www.EmerysMeat.com)



[/emerys.meatandproduce](https://www.facebook.com/emerys.meatandproduce)

We are a **PROUD family owned business!** Emery's Meat & Produce was opened in 1975 in Hartland, Maine. Over the years we have operated several stores and currently serve our customers out of our Gardiner and Newport locations.

How have we made it this far? We believe in always being honest and straightforward with our customers. If you purchase your meat & produce from us, know that it is the highest quality available.

## VISIT US IN GARDINER!

35 Bridge Street  
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621-6328

Hours:  
M-F 9am-6pm  
Weekends 9am-4pm

We are also in Newport!  
262 Moosehead Trail  
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**Daily Specials at each location!**

## We have been selected for the 2017 Small Business of the Year Kenney Award!

Thank you to all of you that support our business!

the  
**kenney**  
awards  
January 27, 2017





## LOCAL (and Western) MEATS CUT ON SITE!

What is the difference between local and western meats? Local meat is raised in Maine - by *real Maine farmers!* These meats are GMO- and Hormone-free. Also check out our great selection of beef from the Western U.S.- we order all of our meat in whole pieces and cut it on site!

We try and support as many local farmers as we can, carrying local grass fed beef, free range chicken, produce-fed pork, and fresh Maine fish caught by local fisherman!). But we are more than just a butcher, we also carry in-season produce, fresh eggs, milk, and honey all from local providers.

When you buy your meat at Emery's, you are enjoying the best quality *and* supporting the local economy!



## Don't forget your sauces and dressings!

### BBQ SAUCE

- Maple Whiskey
- Smoke House
- Kentucky Bourbon
- Country Apple
- Country Maple
- Sweet & Spicy
- Chipotle Pepper
- Hellaba Habanero

### MARINADES

- Teriyaki
- Steakhouse
- Lemon Pepper

### WING SAUCES

- Tequila Lime
- Mango Habanero
- Smokin Good Wing Sauce
- Southwest Chipotle

### SALAD DRESSINGS

- Italian
- Raspberry Vinaigrette
- Catalina

### STEAK SAUCE

- E-1 Sauce

**We have pickles too!**





— YOU'RE INVITED TO THE 46TH ANNUAL —

# GOLF SCRAMBLE

UNITED WAY OF KENNEBEC VALLEY

**MONDAY, AUGUST 15, 2016**

Augusta Country Club

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Hole in One  
Putting Contest  
On the Green/Off the Green  
Closest to the Line  
Raffles  
Lunch & Dinner Included

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United Way  
of Kennebec Valley

Tee Off at 12pm  
**Reserve Your Spot Today!**  
Call 207.626.3400

THE 46TH ANNUAL

# GOLF SCRAMBLE

UNITED WAY OF KENNEBEC VALLEY



## REGISTRATION FORM

Please check the items you would like, then fill out the information at the bottom and return to the United Way.

### GOLF OPPORTUNITIES

- Individual Golfer(s)     \$125
- Team(s) of 4                     \$500
- Team of 4 & Hole Sponsor     \$650  
   includes 1 SuperTicket
- SuperTickets                     \$35  
   2 Mulligans  
   Putting Competition  
   10 Raffle tickets  
   Closest to the Line  
   Hole in 1
- Putting Competition     \$20
- Mulligans                     \$25  
   For a team  
   1 per player/per 9 holes

### SPONSOR OPPORTUNITIES

- Hole Sponsorship                     \$175
- Putting Contest Sponsor             \$500
- Closest to the Line Sponsor         \$500
- Pro Shop Sponsor                     \$500
- Lunch Sponsorship                   \$1,000
- Dinner Sponsorship                   \$2,000



### GOLFER INFORMATION

Name \_\_\_\_\_ Handicap \_\_\_\_\_     Name \_\_\_\_\_ Handicap \_\_\_\_\_

Name \_\_\_\_\_ Handicap \_\_\_\_\_     Name \_\_\_\_\_ Handicap \_\_\_\_\_

Team Captain \_\_\_\_\_ Email \_\_\_\_\_ Phone \_\_\_\_\_

# of golfers staying for dinner \_\_\_\_\_

Total: \$ \_\_\_\_\_

**Please return to:** United Way of Kennebec Valley  
121 Commercial Street  
Augusta, ME 04330

My Method of Payment:  
 Check Enclosed  
 Invoice Me

Call 626.3400 with any questions!



Need to raise money for a great cause?  
Let Margaritas help!

Have a...

# NOCHE MEXICANA

## Fundraiser

Partnerships with a Purpose

We'll donate  
**20%**  
of all participating  
guests' checks to  
your cause.

Please speak with a manager  
for details.

TO JUNTOS  
**MARGARITAS**  
Mexican Restaurant

390 WESTERN AVE, AUGUSTA, ME  
207-622-7874



**TÍO JUAN'S**  
**MARGARITAS**  
Mexican Restaurant  
**CATERING AND PARTY OPTIONS**

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Augusta, ME  
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Deliciously hand-crafted food and drinks  
and a fun and professional staff attending  
to your every need.

**HANDHELD BURRITOS**

CHICKEN, STEAK, FISH, VEGGIE  
SERVED WITH CHIPS, SALSA AND A CHURRO

**SALADS**

CHICKEN SUNBURST,  
COCONUT SHRIMP,  
OR HOUSE

**APPETIZER TRAYS**

BABY CHIMIS, TAQUITOS, QUESADILLAS AND MORE

**CHIPS & DIPS SAMPLERS**

HOME MADE CHIPS, SALSA, GUACAMOLE AND QUESO

**FAJITA & TACO BARS**

WITH ALL THE FIXINS

Call us today and we will work with you to  
create a menu for an event at your office,  
your home or in our restaurant, that fits  
your budget and will wow your guests.

**DON'T JUST THROW A PARTY - BRING THE FIESTA!**



**FOR LEASE**  
**PRIME OFFICE SPACE**  
**319 Main Street – Waterville**



Can be leased as individual offices or larger suite up to 1,100 square feet.

Excellent lease terms available

For more information please call

Bill Mitchell at **207-873-5101**

# UNDER NEW MANAGEMENT

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Downtown Waterville



Premium Retail and Office Space

**For Lease**

Elevator Access

Competitive Lease Terms Available

For More Information, Please Call Bill Mitchell

**207-873-5101**