



Insider Newsletter

November 2019

Kennebec Valley Chamber of Commerce
KennebecValleyChamber.com

Upcoming Events

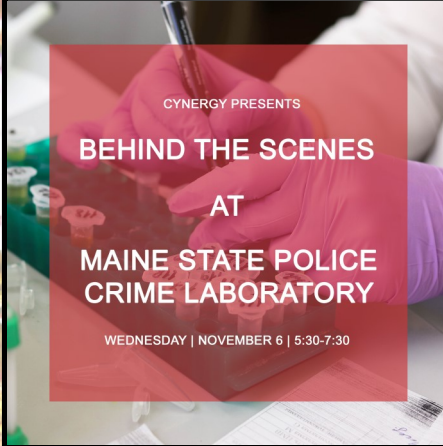
November

- 11/06 **Cynergy Behind the Scenes**
5:30 - 7:30 pm
@ Maine State Crime Lab
- 11/12 **Small Business Resource Team: Finding, Hiring, and Retaining Great Employees**
9:00 - 10:30 am
@ Purdue University Global
- 11/13 **Women's Network Luncheon**
11:30 am - 1:00 pm
@ Senator Inn & Spa
- 11/20 **Business After Hours**
5:00 - 7:00 pm
@ Transco

December

- 12/04 **Cynergy: Behind the Scenes**
5:30 - 7:30 pm
@ Townsquare Media
- 12/11 **Women's Network Luncheon**
11:30 am - 1:00 pm
@ Senator Inn & Spa
- 12/17 **Chamber Connection & KLI Graduation**
7:30 - 9:00 am
@ Senator Inn & Spa
- 12/18 **Business After Hours**
5:00 - 7:00 pm
@ Kennebec Savings Bank

*Bolded items are open to the public



Cynergy and **Maine State Police Crime Lab** invite you to tour the Laboratory on Hospital Street in Augusta on **Wednesday, November 6th from 5:30 p.m. to 7:30 p.m.** Behind the Scenes is sponsored by Bangor Savings Bank.

The Maine State Police Crime Laboratory has served Maine since 1926. Our services are offered to all law enforcement agencies operating within the borders of Maine. The Crime Laboratory is divided into several sections: Forensic Chemistry, Forensic Biology, Firearms/Toolmarks and Latent Prints.

RSVP at www.cynergymaine.com

SBRT

SMALL BUSINESS RESOURCE TEAM

Finding, Hiring, & Retaining Great Employees

When: November 12th, 9:00 - 10:30 am

Where: Purdue University Global, 14 Marketplace Drive, Augusta

Cost: FREE

Is your business facing the challenge of finding and retaining great employees? If it is, please join us for "Finding, Hiring, and Retaining Great Employees," a workshop designed to help small businesses find the right people for their businesses, and how to keep them in this tight labor market.

Presented by Mary Joan Kozicki LaFontaine, Regional Director for the Maine Department of Labor and Bill Card, Economic Development Specialist for the U.S. Small Business Administration, this workshop will provide specifics on how to identify prospective employees, how to make the best hiring decisions for your company, and how to get employees to maximize their value to your firm.

Pre-registration is required.

To RSVP, call the Chamber at (207) 623-4559 or email info@kennebecvalleychamber.com

Women's Network

CONNECT. LEARN. EMPOWER.

November 13, 2019

11:30 a.m. - 1:00 p.m.

The Senator Inn & Spa

Top Secrets of a Goal-Busting Marketer Marketing Tools to Amplify Your Success



Elizabeth Vanderwide,
Director of Business
Development at FAME

Your time and energy are finite. How can you grow or maintain your business while you are running your business? How can you take your marketing to the next level? Elizabeth Vanderweide is a marketing and business development professional with 25+ years of exceeding goals. She'll share the simple tools she acquired and has counted on over the years to help you boost your marketing power – no matter what your role.

RSVP to Info@KennebecValleyChamber.com

Thank you to our sponsors!



MEMBER ANNIVERSARIES

30+ YEARS

- Allen's Transfer & Storage
- Augusta Tool Rental
- Caron's Collision Repair Center
- Charlie's Toyota
- D.R. Struck Landscape Nursery
- Kennebec Technologies, Inc.
- Manpower

20+ YEARS

- Bangor Savings Bank
- B H Builders, Inc.
- Coca Cola
- Coldwell Banker Rizzo Mattson Realtors
- Companion Animal Clinic
- cPort Credit Union
- Granite Hill Estates
- Lagace Properties
- Maine State Museum
- Rejean Blais Apartment Rentals
- Retail Association of Maine
- Riverside Disposal, Inc.
- Sparetime Recreation
- Vickery-Downing Associates

10+ YEARS

- A-COP
- Alternative Manufacturing Inc.
- Augusta Crossing
- Brennan Partners, Inc.
- Brookewood Realty
- C. B. Mattson, Inc.
- C. Caprara Food Service Equipment
- Canty Construction
- Capital Area Federal Credit Union
- Capitol Clubhouse
- Central Maine Pyrotechnics
- Clark Marine
- Dance Unlimited, LLC
- Dave's Appliance, Inc.
- E.S. Coffin Engineering & Surveying, LLC
- Fairfield Inn & Suites by Marriott
- GHM Insurance Agency
- Home Care for Maine
- Johnson Hall Performing Arts Center
- Maine & Co.
- Maine Association of Broadcasters
- Maine Children's Trust
- Maine Principals' Association
- Manufacturers Assoc. of Maine
- Mattson's Flooring Center
- McFarland Electric Inc.
- Natanis Golf Club
- Neokraft Signs, Inc.
- Pat Jackson, Inc.
- Portland Glass
- Riley Engineering
- Valley Distributors

5+ YEARS

- Albison's Printing
- Augusta Housing Authority
- Augusta Trails
- Better Homes and Gardens Real Estate The Masiello Group
- Budget Blinds
- Capitol Car Care
- Choice Wealth Advisors
- D R Designs, Inc.
- Damon's Pizza & Italians
- Day's Store
- Embrace Home Loans
- Emery's Meat & Produce
- Evergreen Dental
- Facial + Oral Surgery Associates
- Gagnon Dental
- Gardiner Family Chiropractic
- Gardiner Main Street
- Goggin's IGA
- Gold Bridge Partners, Inc.
- Holocaust and Human Rights Center of Maine
- Jim Pepin Homes, LLC
- Jobs for Maine Graduates
- KDT Towing
- KYOCERA Document Solutions New England
- Laflin & Wolfington Realty
- Maeghan Maloney District Attorney
- Maine Technology Group
- Matt Maloney State Farm Insurance
- Minuteman Signs Inc.
- Moody's Collision
- Sarah J. Dunckel & Associates
- Sargent Corporation
- Stoney Creek Antiques, LLC
- The Kyes Agency
- Thomas College
- Wellness Connection of Maine
- Zardus Art of Massage & Wellness Spa

ALSO RENEWING

- Fast Eddies
- Hunting Works for Maine
- Modern Pest Services
- Redzone Wireless LLC
- Strategic Real Estate Services
- What About Maine

Did you know as a member of the Chamber you can buy a membership list?
Call the Chamber at (207) 623-4559 or email info@kennebecvalleychamber.com for more information!

WELCOME NEW MEMBERS!

Maine Veterans' Homes

Joshua Scroggins, (207) 430-4484
mainevets.org

Room to Bloom Early Learning and Childcare

Elizabeth Rollins, (207) 558-8768
roomtobloomchildcare.com

Sandy River Outdoor Weddings and Events

Kendall Hanna, (207) 504-0138
www.sandyriveroutdoorweddingsandevents.com



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GROW YOUR BUSINESS WITH THE CHAMBER

Spend your marketing dollars wisely by utilizing the advertising opportunities available as a member of the KV Chamber. We have several options available to target your desired audience and fit your budget.

We help businesses write their own success stories.



Building out for success.

When Jenni Steele and Susan Oliver, co-owners of Island Fishing Gear, discovered damage to their roof after heavy snow, they needed to repair it quickly. Bar Harbor Bank & Trust provided the necessary funds in a very short period of time. We helped them not only fix the roof, but make significant improvements to the building. To see this and other success stories, go to www.bhbt.com/success-stories.

"Becca, our banker, knows her stuff and is the easiest person to work with."
-Jenni Steele

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#KVEXPO19

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Andrew Silsby, President & Chief Executive Officer

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Waterville
(207) 872-5563

Winthrop
(207) 377-5801

www.KennebecSavings.Bank



the kenney awards

Friday, January 24, 2020

4:30 - 10:00 pm

Augusta Civic Center

*Tickets & Table Reservations
go on sale December 1, 2019*

The Kennebec Valley Chamber of Commerce is proud to present, again, in 2019 The Kenney Awards! The Kenney, named for the region we hail from, is awarded annually to area businesses and professionals that are deserving of our attention and recognition.

This event is the premier opportunity for the Kennebec Valley Chamber of Commerce to highlight and celebrate the success in our community. The Kenney Awards will recognize six awardees; Peter G. Thompson Lifetime Achievement, Large Business of the Year, Small Business of the Year, President's Choice, Community Service and the Cynergy Young Professional.

The winners of the Peter G. Thompson Lifetime Achievement Award, Large Business of the Year and Small Business of the Year are announced prior to the ceremony while the remaining awards will be decided by live voting during the event.

Peter G. Thompson Lifetime Achievement Award

Robert Gordon

Large Business of the Year Award

Central Maine Pyrotechnics

Small Business of the Year Award

Zardus Art of Massage & Wellness Spa

President's Choice Finalists

**Augusta Fuel Company
Cushnoc Brewing Co.
TRC Companies, Inc.**

Community Service Finalists

**Augusta Elks Lodge #964
Aveda Institute Maine
Townsquare Media - Central Maine**

Cynergy Young Professional Finalists

**Kaleb Pushard
Peter Quigley
Natalie Tortorella**



Visit our website to view Sponsorship Opportunities for the 2020 Kenney Awards!

CHAMBER MEMBER NEWS

A Partner in Technology now offers Web Design services. Lisa Montagna of Dimensions Web Design has joined A Partner in Technology (API) as the Creative Web Designer. Lisa lives in Manchester with her husband and 2 children. A Partner in Technology is excited to offer its clientele the opportunity to have API update or build a new website. This can include state of the art WordPress sites so you can make quick changes yourself! A Partner in Technology will apply security updates as required to keep your website as secure as possible.

Bar Harbor Bank & Trust's 31st Annual Food for Good Food Drive began October 21 and runs through November 22, 2019. Non-perishable food items are being collected at all bank branches to benefit local food pantries throughout Maine, New Hampshire, and Vermont. Join us is helping our neighbors in need by visiting your local branch with a donation for the collection bin. Cash donations are not being accepted.



The Harlow, in partnership with the **Kennebec Land Trust (KLT)**, presents "Art and the Land" - a juried group show celebrating the 30th anniversary of the KLT. Art and the Land is on view October 25 - November 30,

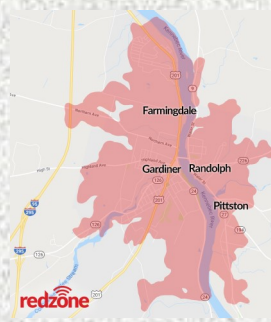
2019 at The Harlow, 100 Water Street in Hallowell. Art and the Land culminated from an open call for artworks responding to properties owned by the KLT and features 40 artworks from 25 local artists representing a dynamic range of styles and media.

Kennebec Behavioral Health was recently named as one of the 2019 Best Places to Work in Maine in the large business category. The awards program was created in 2006 and is a project of the Society for Human Resource Management - Maine State Council (MESHRM) and Best Companies Group. Partners endorsing the program include: MaineBiz, the Maine State Chamber of Commerce, the Maine Department of Labor, the Department of Economic and Community Development and Maine HR Convention. This statewide survey and awards program was designed to identify, recognize and honor the best places of employment in Maine.

The Kennebec Historical Society's November Public Presentation: "Foe to Friend: German POWs on Lunn Farm in Littleton, Maine," co-sponsored by the Maine State Library, will take place on Wednesday, November 20, 2019 at 6:30 pm at the Maine State Library. The presentation is free to the public.

The Kennebec Performing Arts Company (KPAC) invites the community to its Holiday Concerts. The chorus, wind ensemble, and jazz band will be performing holiday favorites. The concerts are Friday, December 6, 7:00 at The William and Elsie Viles Auditorium at Cony High School and Saturday, December 7, 7:00 at the Winthrop Performing Arts Center, Winthrop High School. Presale tickets can be reserved for \$8.00 by calling 207-370-5381 or by sending an email message to kpac.board@gmail.com. Tickets are available at the door for \$10. Children and students through high school are free. KPAC exists to allow adult musicians (both vocal and instrumental) to enjoy the performance of music for their lifetime.

MaineGeneral Medical Center's Horizon Program hosts Trick or Treat on has received a \$108,000 grant from the Health Resources and Services Administration of the U.S. Department of Health and Human Services to help people living with HIV stay healthy with chronic health conditions. The MaineGeneral project, Living a Healthy Life with HIV in Maine, adapts chronic disease management classes like type 2 diabetes, chronic pain and cardiovascular disease to people living with HIV.



Redzone Wirelss, LLC has launched eight new sites in the past month. This expands Redzone's home internet service to roughly 12,000 new households. This expansion includes the Gardiner, Farmingdale, Pittston, and Randolph area. The Gardiner area site covers 4,029 households with up to 25 Mbps download speeds.

Thomas College invites their friends in education – administrators, guidance counselors, teachers and other educators - to a free breakfast on November 20, from 8-10:30 a.m. at Thomas College in Waterville. Hear from President Laurie G. Lachance about how Thomas College has re-imagined the college experience to help their graduates achieve their dreams. Enjoy breakfast and discuss how Thomas College can make the goal of higher education a reality for your students.

Viles Arboretum currently has 2 offices available for rent (131 sq. ft. and 173 sq. ft.). All offices offer natural light and ample space for the best rates in Augusta. Business amenities include high speed internet, bi-weekly cleaning service, plowing and sanding, common space (microwaves, water cooler, fridges), conference phone, use of conference rooms, and reserved parking.

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Our Mission:

The KV Chamber exists to enhance life quality by strengthening our regional economy.

BUSINESS after HOURS

Join us at Transco Business Technologies!

The November Business After Hours will be hosted by Transco Business Technologies located at 34 Leighton Road in Augusta on Wednesday, November 20 from 5:00 to 7:00 pm. KV Chamber members and guests are welcome to join us for networking with business professionals from the 23 communities we service!

Delicious hors d'oeuvres will be served and an open bar will be available. Complimentary wine will be available courtesy of Cellardoor Winery.

Every Business After Hours is an incredible opportunity to win amazing door prizes and take part in the 50/50 raffle. At November's Business After Hours, get prepared for the Thanksgiving holiday with turkey giveaways courtesy of Transco!

To RSVP contact the Kennebec Valley Chamber of Commerce by calling (207) 623-4559 or by emailing info@kennebecvalleychamber.com

TBT

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