

Insider Newsletter

October 2019

Kennebec Valley Chamber of Commerce Kennebec Valley Chamber.com



Do you want to establish your own business? Are you looking for a career change? Do you want to meet the business leaders of the Kennebec Valley? If you live, work, shop, or play in the Kennebec Valley, then you don't want to miss the KV Chamber Business Expo on **Wednesday**, **October 9th** at the **Augusta Civic Center**.

Over 100 businesses and organizations from the capital area will be showcasing their products and services. From 2pm to 7pm, network and grow your business, compare hundreds of the latest products and services, and even interview for various career opportunities right on the spot!

With three sessions of speed networking available at the 2019 EXPO, there is opportunity for you to grow your business at great speed! Sessions will begin at 2:30, 3:30, and 4:30. Speed networking is brought to your in partnership with Townsquare Media.

EXPO runs **from 2:00 to 7:00 pm** and includes great food and a cash bar. More than \$6,000 in prizes are offered to attendees, including a \$1,000 cash Grand Prize!

At this year's Expo, Business After Hours will be held from 5:00 to 7:00 pm to offer even more networking opportunities. KV Chamber members and the public are welcome to join us for networking with business professionals from the 23 communities we service!

More information on page 4

Upcoming Events

October

10/02 Membership Refresher 11:30 am - 1:00 pm @ KV Chamber

10/02 Ribbon Cutting Ceremony 4:00 pm

@ MaineGeneral, Gardiner

10/02 Cynergy Behind the Scenes 5:30 - 7:00 pm @ Darling's

10/09 Business EXPO & Business After Hours 2:00 - 7:00 pm

@ Augusta Civic Center

@ Augusta Civic Center

10/11 Ribbon Cutting Ceremony
11:00 am
@ Smart EyeCare

10/16 Women's Network Luncheon 11:30 am - 1:00 pm @ Senator Inn & Spa

10/23 Chamber Connection 7:30 - 9:00 am @ Senator Inn & Spa

November

11/06 Cynergy Behind the Scenes 5:30 - 7:30 pm @ Maine State Crime Lab

7/12 Small Business Resource Team: Finding, Hiring, and Retaining Great Employees 9:00 am - 12:00 pm

@ Purdue University Global11/13 Women's Network Luncheon

11:30 am - 1:00 pm @ Senator Inn & Spa

*Bolded items are open to the public

11/20 Business After Hours 5:00 - 7:00 pm @ Transco

Women's Network

CONNECT. LEARN. EMPOWER.



Kimberley J. Mendall Mondonedo, Mendall Financial Group

Female Financial Literacy and the Hidden Problem of Late-Onset Poverty

> October 16, 2019 11:30 a.m. - 1:00 p.m. The Senator Inn & Spa

RSVP to Info@KennebecValleyChamber.com

Thank you to our sponsors!







Panel discussion on

Workplace Impacts of Marijuana Legalization

October 3, 2018 7:30 - 9:00 a.m. Governor Hill Mansion

RSVP to Info@KennebecValleyChamber.com

Thank you to our sponsor!



WELCOME NEW MEMBERS!

Advanced Inspections, Inc.

Michael McCray, (207) 248-2690 www.advancedinspections.org

City of Hallowell

Nate Rudy, (207) 623-4021 hallowell.govoffice.com

Edward Jones - Guido

Blaine J. Guido, (207) 377-1111 edwardjones.com/blaine-guido

Hallowell Area Board of Trade

Jamie Houghton, (207) 623-4021 www.hallowell.org

HUB International New England, LLC

Karen Bryant, (800) 777-5244 www.hubinternational.com

Maine Market Refrigeration, LLC Rachael Littler, (207) 685-3504

Vision Hallowell

Jamie Houghton, (207) 623-4021 www.facebook.com/VisionHallowell

MEMBER ANNIVERSARIES

30+ YEARS

- Century 21 Venture Ltd.
- Downeast Energy
- Eaton Peabody Consulting Group
- Everett J. Prescott, Inc.
- Greater Augusta Utilities District

- · Lajoie Brothers, Inc.
- Longfellow's Greenhouses
- PERFORMANCE Foodservice NorthCenter
- Rebecca's Place

20+ YEARS

- City of Gardiner
- Gagnon Home Improvements

- Kennebec Valley Humane Society
- Maine Motor Transport Association

10+ YEARS

- Aveda Institute Maine
- Are You Ready To Party??
- Capitol Dental Care
- · Housing Initiatives of New England
- Kennebec Valley Community College

- Maine Turnpike Authority
- Mid Maine Generator
- Motivational Services Inc.
- Tallwood Design
- Tri-State Staffing, Inc.

5+ YEARS

- Augusta Food Bank
- Bar Harbor Bank & Trust
- Belgrade Lakes Marine & Storage

• Black Diamond Consultants, Inc.

You Want

- Blais Property Management
- Gary Crocker Maine Humorist

ALSO RENEWING

- Earthly Delights
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- Malloy Construction, Inc.
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- MJB Tile and Contracting

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- Tamara Lilly VO
- The Black + Tan
- The Meadows Golf Club & Doolin's Pub
- Todd Mosher Executive & Life Coach





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MEMBER SPOTLIGHT: EDWARD JONES - BLAINE GUIDO

Edward Jones

MAKING SENSE OF INVESTING

Blaine J. Guido, a local Edward Jones financial advisor, has accepted an offer to establish an office in Manchester.

The new office is located at 11 Violette Way, Manchester, ME 04351.

Edward Jones, a Fortune 500 company headquartered in St. Louis, provides financial services in the U.S. and, through its affiliate, in Canada. Every aspect of the firm's business, from the investments its financial advisors offer to the location of its branch offices, caters to individual investors. The firm's 18,000-plus financial advisors serve more than 7 million clients and care for \$1 trillion in assets under management. Visit our website at edwardjones.com and recruiting website at careers.edwardjones.com. Member SIPC.

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COMPANIES



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TYLER GAUDET JOSH LAVERDIERE



Wednesday, October 9, 2019 NEW TIME: 2:00 - 7:00 pm Augusta Civic Center

Admission is FREE!

2019 EXHIBITOR LIST

- 1 Assistance Plus*
- 2 Liberty Mutual Insurance
- 3 Amtrak Downeaster
- 4 Wayfair*
- 5 Oakes & Parkhurst Glass
- 6 Sullivan Tire*
- 7 Boys & Girls Clubs of Kennebec Valley*
- 8 First Park Commerce and Technology Center
- 9 Finance Authority of Maine
- 10 Comdoctor
- 11 MaineHousing*
- 12 Concord Coach Lines
- 13 The Elm
- 14 E. J. Prescott Inc.*
- 15 Turner Publishing
- 16 Johnson Hall
- 17 Statewide Towing, Inc.*
- 18 United Way of Kennebec Valley
- 19 Le Club Calumet*
- 20 Snow Pond Center for the Arts*
- 21 MaineGeneral Workplace Health
- 22 Ouellette's Janitorial and Lawncare LLC
- 23 Sexual Assault and Crisis Support Center*
- 24 Damon's Beverage Mart Augusta
- 25 Evergreen Dental
- 26 Independent Mary Kay Consultant/ReUse ME*
- 27 Elliott Office Products
- 28 Kennebec Behavioral Health*
- 29 SCORE
- 30 Children's Center
- 31 MaineGeneral Health*
- 32 Modern Pest Services
- 33 Mattson's Flooring and Window Treatments*
- 34 Advanced Inspections, Inc.
- 35 Woodlands Senior Living*
- 36 Cross Insurance
- 37 Maine Technology Group
- 38 KV Federal Credit Union
- 39 Capital Area Staffing Solutions*
- 40 Maine State Credit Union
- 41 Androscoggin Home Healthcare + Hospice*
- 42 Lipman & Katz
- 43 New York Life*
- 44 Seacoast Security

- 45 TD Bank*
- 46 JPMA-Staff Development Solutions, LLC*
- 47 Thomas College
- 48 Burgess Technology Services*
- 49 Macomber, Farr & Whitten
- 50 U.S. Cellular
- 51 City of Augusta*
- 52 Summit Natural Gas*
- 53 Giri Hotels
- 54 Valley Beverage, Inc.*
- 55 Waterville Creates!
- 56 Gibson LeClair LLC
- 57 Kennebec Valley YMCA
- 58 Redzone Wireless, LLC*
- 62 What About Maine
- 87 Edward Jones*
- 88 Transco Business Technologies
- 89 Purdue Global University*
- 90 J.M. Arbour Wealth Management
- 91 AAA Northern New England
- 92 Mix Maine Media
- 93 Maine Market Refrigeration, LLC*
- 94 Minuteman Signs
- 95 University of Maine at Augusta*
- 96 A Partner in Technology
- 97 BNI Kennebec Networkers
- 98 Bouchard Cleaning & Restoration Inc. DKI*
- 99 Pine State Beverage*
- 100 Pine State Beverage*
- Major Kennebec Savings Bank
- Major Kennebec Valley Community College
- Major Spectrum Reach
- Major Townsquare Media Group
- Major Kennebec Valley Chamber of Commerce

* indicates business is hiring



THANK YOU TO 2019 BUSINESS EXPO SPONSORS!

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Andrew Silsby, President & Chief Executive Officer

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Freeport (207) 865-1550

Waterville (207) 872-5563

Winthrop (207) 377-5801









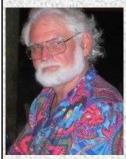


CHAMBER MEMBER NEWS

Augusta Downtown Alliance hosts Trick or Treat on Water Street on October 31st from 5:30 to 8:00 pm. Enjoy a night of fun and safe trick or treating! Merchants, local businesses, and public safety organizations have a lot of fun planned for the whole family. There will also be bounce houses, live music, dance performances, and window display contest, and much more!

City of Hallowell welcomes music and craft fans to celebrate Maine's stringed instrument makers at the 3rd Annual Maine Luthiers Showcase the weekend of October 4-6, 2019 in downtown Hallowell. The weekend features exhibition of Maine-made acoustic and electric guitars, violins, and other stringed instruments at the Harlow, demonstrations of the luthier craft, and musical techniques and performance by musicians playing these instruments on-stage at multiple venues all over town. Music performances will be hosted in venues throughout downtown Hallowell including the City Hall Auditorium, The Harlow, the Second Street fire station, and in restaurants and pubs on Water Street. For the full schedule, visit www.hallowell.org/luthiers

Gardiner Main Street is celebrating its annual Halloween Trick or Treating event for children in costume on Friday, October 25th. It will take place from 3:00 to 5:00 pm on Friday, October 26th, in the Water Street area. Water Street will be closed from Brunswick Avenue to Church Street during the event. Participating businesses will have a pumpkin printout placed in a window near their front door.



Kennebec Historical Society's
Personnel Committee has picked
longtime archivist Ernest L. Plummer as
the first recipient of the society's newly
established W. Scott Hill Service Award.
The award honors society members who
have initiated or organized landmark
improvements in the society's operation,

reputation or contributions to the community. Plummer became KHS vice president in 2007 and was elected to two-year terms as president in 2009 and in 2013. He has upgraded and maintained the KHS collections database, enabling catalogers to embed photographs and scanned images or original written documents into the record. The improvement in quality and quantity of society holdings has effectively opened KHS files to many more researchers seeking to learn more about some aspect of Kennebec County history. As he winds up his years of service, he is training six volunteers to carry on his work of cataloging materials in the database.

The Kennebec Performing Arts Company (KPAC) is accepting advertisements for the 2019-2020 performing season booklets. The ad prices are \$50.00 for a business card size, \$100.00 for a quarter page size, \$150.00 for a half page size, and \$250.00 for a full page size. For more information, send an email message to kpac.board@gmail.com or call 207-370-5381. KPAC exists to allow adult musicians (both vocal and instrumental) to enjoy the performance of music for their lifetime.

Maine Isshinryu Karate Academies is hosting its 6th Annual Trunk or Treat on Saturday, October 26th from 5:00 to 7:00 pm at 954 Western Avenue in Manchester. The parking lot will be full with cars, trucks, firetrucks, boats, police cars, and more! Each vehicle will have their trunk decorated and children will walk from trunk to trunk gathering goodies and enjoying the festive decorations. Plus, MIKA will have a life sized Candy Land with real life characters.

Snow Pond Center for the Arts is partnering with Augusta Fuel Company for a campaign called "Fueling Arts Education." By purchasing a \$10 raffle ticket online at snowpond.org, your name will be entered in a drawing to win a free delivery of 250 gallons of heating oil from AFC. AFC's delivery area includes towns from Monmouth to Jefferson, Richmond to Pittsfield and everywhere in between, the winner must receive delivery within normal AFC delivery areas.

United Way of Kennebec Valley launched its 2019



fundraising season with \$1.16 million in committed support, the most ever pledged this early in the campaign.

Twenty-six businesses reported their advance

campaign success to a crowd of more than 320 people at the Campaign Kickoff on September 12th. Steve Shuman and Elissa Shuman Emmons, from Charlie's Family of Dealerships, are co-chairing United Way's annual appeal effort. They announced a goal of raising \$1.8 million by December. This marks United Way's highest campaign goal in its 64-year history. United Way's Community Builder Award was presented to Rob Gordon, the former executive director of UWKV, by longtime United Way supporters Charlie and Nancy Shuman. Gordon was celebrated for his 33 years of generosity and his dedication to strengthening the Greater Augusta community. The award was renamed the "Rob Gordon Community Builder Award" in his honor.



Cynergy and Darling's Auto Group invite you to tour Darling's at 439 Western Avenue in Augusta on October 2nd from 5:30 to 7:30.

A taco bar will be available for all attendees to enjoy along with an open bar and refreshments.

From humble beginnings in 1903 to becoming one of the largest dealership groups in the State of Maine, Darling's is proud to be one of the most recognizable and trusted names in Maine business.

Behind the Scenes is sponsored by Bangor Savings Bank.

RSVP at www.cynergymaine.com or by calling (207) 623-4559



Ghosts and ghouls and goblins, oh my! Join Cynergy for our Halloween Trivia Night on October 15th at The Quarry Tap Room, located at 122 Water Street in Hallowell! Proceeds benefit the **Theater at Monmouth**. \$5 per person to play with prizes for 1st and 7th place teams!

5:30PM - Doors Open

6:00PM - Trivia Starts

7:30PM - Trivia Ends

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Insider Newsletter Kennebec Valley Chamber of Commerce 269 Western Avenue *Augusta ME 04330*

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Our Mission:

The KV Chamber exists to enhance life quality by strengthening our regional economy.

after HOURS

Join us at the KV Chamber's **Business Expo!**

The October Business After Hours will be hosted at the KV Chamber Business Expo at the Augusta Civic Center located at 76 Community Drive in Augusta on Wednesday, October 9 from 5:00 to 7:00 pm. KV Chamber members and guests are welcome to join us for networking with business professionals from the 23 communities we service! All are welcome to attend the Expo from 2:00 to 7:00 pm.

Delicious hors d'oeurves will be served and a cash bar will be available. More than \$6,000 in prizes are offered to attendees of the Expo. Raffle tickets are available to purchase for a chance to win a \$1,000 cash Grand Prize!

To RSVP contact the Kennebec Valley Chamber of Commerce by calling (207) 623-4559 or by emailing info@kennebecvalleychamber.com



Thank you to our Business After Hours Sponsor: MaineGeneral Health

